



Fiber Group, Inc.

About Fiber Group, Inc.:

Fiber Group, Inc. (FGI) was founded and incorporated in October of 1992. Our business plan was written and chartered around the intentions of providing professional sales support to manufacturers of fiber optic and satellite equipment with the main customer target of commercial broadcast companies. Over the years our main corporate plan has expanded to also include audio & video systems for both Sports and Industrial Video applications.

Here are listed some of the product areas we represent in both the Carolinas, East Tennessee, and Southern Virginia and West Virginia: --Fiber Optic Transmission Hardware, Fiber Cable and Supplies, Microwave Systems, Satellite Systems, Analog and HD Broadcast Video Equipment which includes computer graphics, broadcast signal switching, HD/SD conversion products, video displays, process control room machine monitoring and smart camera integration.

Fiber Group, Inc. is also recognized for providing added value services. We have built a number of custom robotic sky cam and studio camera packages for broadcast stations, city governments and law enforcement agencies.

Company Principal:

Dennis Ford; The founder and CEO of Fiber Group is an ASU Alumnus of Appalachian State University holding a Business Degree in Marketing and Management. He has been working in the field of communications for over 30 years. With a professional background that began in outside sales and led to division management, he is experienced in all aspects of the sales process and system integration from start to finish. He is an active member of the Society of Broadcast Engineers and has sponsored a number of their regional events. Previous employers have been Electronic Merchandizing, Broadcast Services, and Standard Video Supply.

Past Performance:

Partial Listing of a few projects completed by FGI

- Complete Satellite System Installations for Media General and Hearst Broadcasting Companies
- Fiber Optic Cable and Transmission Equipment installation for Raycom Communications
- Remote Camera System Installation for Ripley's Corporation.
- Video Signal Routing Equipment for Charlotte Medic 911 Center
- Covert Video Equipment for Rock Hill Police Department
- Wireless Camera System for Toyoto Kentucky Auto Plant

Some Key Vendors:

Dell Corp Computers	Intertest Smart Camera
Multidyne Fiber Equipment	Actiontec Touch Screen Controls
Fujitsu IP Video Encoding	Winstead Equipment Consoles

Company Information:

- DUNS Number: 79-597-6059
- Cage Code: 1HDP6
- Trading ID Number: 1998J054810
- SBA # : P0400602
- Corporation, NC, 1992
- Accept Visa, MasterCard and Discover Cards
- Certified Small Business
- Ariba Certified Supplier

Contact Information:

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